

CYNGOR SIR POWYS COUNTY COUNCIL

**Pensions and Investment Committee
30th September 2015**

REPORT BY: Strategic Director of Resources

SUBJECT: Passive Global Equity – All Wales Joint Procurement

REPORT FOR: Decision

1.00 PURPOSE OF REPORT

1.01 To ask Committee to approve the participation by the Fund in a joint procurement exercise with the other seven Pension Funds in Wales for the appointment of a single provider for passive investments.

2.00 BACKGROUND

2.01 The Society of Welsh Treasurers (SWT) Pensions Sub Group commissioned Mercer to develop a business case for the establishment of a governance structure and investment framework that will allow the eight Welsh LGPS Funds to invest collaboratively.

2.02 Mercer completed this report in May 2015 and one of the recommendations was to consider the appointment of a single provider for passive investments across the eight Welsh Funds. Further, that this could be done in advance of any further work on a 'collective investment vehicle' and that significant savings could be achieved.

2.03 It was agreed at the SWT Pensions Sub Group meeting on 26 June 2015 that a sub group of investment officers from all eight Funds would meet and provide advice on this recommendation to the September meeting and a briefing paper for all Funds to present to their Pension Fund panels/committees.

2.04 The investment officers met on 31 July 2015 at which there was a consensus for a potential way forward following detailed discussion.

3.00 CONSIDERATIONS

Passive Mandates

3.01 To remind Committee, managers of passive investments simply follow the index and hence the fees are low compared with active mandates

where manager skill is required to pick stocks. Therefore, the choice of manager is of relatively less importance and fees are the main driver for the procurement.

3.02 However, there are some more subtle differences between providers relating to 'bid offer spreads', stock lending, currency hedging and the range of funds available which have a marginal impact on investment performance and need to be considered alongside fees. Hence it was concluded that appointing a third party to assist with the procurement would add value to the process.

3.03 In Wales, we have circa £3bn passive equity and bond exposure across the eight Funds with **three managers** across **eighteen mandates**. Analysis shows there is a disparity of fees between managers and mandates leading to the assumption that immediate savings could be made if one provider was appointed.

3.04 There are differing approaches to passive exposures across the Funds, for example, some preferring a global rather than regional approach (as is the case with the Powys mandate) but the aim of the procurement is to appoint a provider for passive investments who could meet both current and future needs of all eight Funds. Hence certain agreed principles are recommended to be adopted:

- Individual investment strategies (geographical requirements) would be accommodated.
- Each Fund would retain investment autonomy, independence and ownership of assets.
- The passive mandate would be either pooled or segregated (if no fee impact).
- ESG considerations and currency hedging to be accommodated if required.

3.05 Based on these principles it is agreed to recommend:

- The appointment of one provider for passive investments on behalf of the eight Welsh Pension Funds.
- A joint procurement exercise to deliver fee savings to all eight Funds by jointly appointing the same provider.
- The appointment of a third party to facilitate the procurement and provide expert advice, the costs to be split equally, which will be sourced via the Clwyd Fund's consultant framework.

3.06 Once approved, delegation for the appointment should be given to relevant Pension Fund officers.

Timetable

3.07 If approval is received for the procurement and relevant delegations given, the new provider could be appointed and in place by April 2016.

This assumes the Clwyd Fund launches the search for a consultant in early October which enables the OJEU search to commence for the provider by the end of November 2015.

Individual Fund Considerations

- 3.08 In 2014/15, the Powys Pension Fund paid fees totalling £231,524 in respect of passive equity and bond management. This equates to 0.1% of the mandates values. It is anticipated that the fees associated with a pooled mandate of £3bn would be as little as £900,000 pa - 0.03% of mandate. In respect of the Powys Pension Fund, this would represent a potential fee saving of between £120,000 pa and £160,000 pa, depending on fee allocation methodology.
- 3.09 How much the MTAA mandate is affected will depend on the final structure of the pooled funds. For example, if the pooled buckets in which the Fund can invest are just equity, bond, property etc. buckets where the underlying asset allocation within each bucket is decided by someone else, then the ability for the Powys Pension Fund to add value via the MTAA mandate will be much more limited than it is currently. However, if the pooled fund buckets are more granular for example, different buckets for different regional equities, different duration bonds etc. the MTAA mandate could carry on as now. Therefore, it is considered that this issue will need to be addressed in more detail once the actual pooled fund structure is determined.

4.00 RECOMMENDATION

- 4.01 That Committee agree to the participation of the Powys Pension Fund in the joint procurement exercise as outlined in the report.

Recommendation:		Reason for Recommendation:	
To approve the participation of the Powys Pension Fund in the All Wales joint procurement exercise in respect of a pooled passive investment mandate.		As per report	
Person(s) To Action Decision:	Pension Fund Manager		
Date By When Decision To Be Actioned:	1 st October 2015		
Relevant Policy (ies):	N / A		
Within Policy:	N/A	Within Budget:	N/A
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Relevant Portfolio Member(s):	Councillor Wynne Jones		
Relevant Local Member(s):	N/A		